

Let's talk about your project.

New Client Project Questionnaire

Thank you for considering New Wave Builders. Your answers help us understand your vision, assess project fit, and prepare for a productive first conversation. Estimates are welcome; "not yet determined" is a useful answer.

Client name(s)

Date

Email

Phone

Preferred contact method (select one):

☐ Email ☐ Phone ☐ Text

01 Budget & funding

1. What is your approximate budget range for this project?

From (\$)

To (\$)

☐ I would like help establishing a realistic budget.

2. What does that budget cover?

☐ Construction only ☐ Total project, excluding land ☐ Total project, including land ☐ Not yet determined

For a total-project figure, consider design, permits, site work, landscaping, and contingency.

Contingency for unexpected costs:

☐ Included in budget ☐ Separate reserve ☐ Not yet planned

3. How do you plan to fund the project, and what is the current status?

☐ Cash ☐ Construction / renovation loan ☐ Cash + financing ☐ Exploring options

Funding status (select all that apply):

☐ Cash available ☐ Loan approved ☐ Preapproved only ☐ Application in progress ☐ Not yet arranged

4. Does proceeding depend on a property sale, financing, or another milestone?

Describe any dependencies, or write "none."

02 Timing & urgency

5. When are you looking to start construction?

Target month / year, or "not yet determined"

How flexible is the start date?

6. When would you like the project completed, and what is driving that date?

Target completion / move-in date

Reason for timing; note any firm deadline

Your team & project vision

Tell us who is involved and what you hope to create.

03 Decision-making process

7. Who will be involved in making decisions?

Names and roles; identify who approves the scope, budget, and builder selection.

8. Where are you in selecting a builder?

☐ Early research ☐ Narrowing our options ☐ Reviewing proposals ☐ Ready to select

When do you expect to choose, and what do you need before deciding?

04 Project scope & requirements

9. What type of project are you planning?

☐ Custom new home ☐ Renovation ☐ Addition ☐ Multifamily / investment ☐ Commercial ☐ Other

10. Where is the project located, and what is the property status?

Project address, or city / area if a property has not been selected

☐ Owned ☐ Under contract ☐ Leased / lease pending ☐ Still searching

11. Please describe your project and its most important requirements.

Overview: intended use, approximate square footage, rooms / units, and preferred style

Must-haves / non-negotiables

Nice-to-haves / optional features

12. How far along are the plans or design?

☐ Ideas / inspiration only ☐ Design in progress ☐ Preliminary plans ☐ Permit-ready drawings

Architect / designer, if engaged

Help needed: feasibility, design, budgeting, construction, etc.

13. Are there known constraints or special requirements we should consider?

Examples: site access, slope, utilities / septic, HOA approvals, or living on-site during work.

What matters most to you

Share your experience, expectations, and priorities.

05 Previous building experience

14. Have you built or renovated before?

☐ No, this is our first project ☐ Built a home ☐ Renovated / added on ☐ Both

15. What went well, and what would you want handled differently this time?

For a first project, share your biggest questions or concerns instead.

06 How you found us

16. How did you hear about New Wave Builders?

☐ Client / personal referral ☐ Real estate agent ☐ Architect / designer ☐ Online search ☐ Social media ☐ Project signage
☐ Other

Who may we thank for referring you? Or name the website, platform, or other source.

07 Builder selection & priorities

17. What aspects of choosing a builder are most important to you?

Select up to three priorities.

☐ Craftsmanship / quality ☐ Budget clarity / cost transparency ☐ Communication / responsiveness
☐ Schedule reliability ☐ Overall value ☐ Design guidance / collaboration
☐ Experience with similar projects ☐ Energy efficiency / building performance

Other priority, or your single most important consideration

18. If scope, budget, and schedule need balancing, where is there flexibility?

☐ Project size / scope ☐ Finish selections ☐ Schedule ☐ Budget ☐ Would like guidance

19. What would make this project a success, and what should we discuss first?

Your expectations, concerns, or questions for our team

Helpful materials

Please include any available plans, surveys / site plans, scope notes, or inspiration images. Do not include bank account numbers, financial statements, or other sensitive financial information.

Thank you. Our team will review your responses and follow up to discuss project fit and appropriate next steps.

This questionnaire is an initial project inquiry, not a quote or construction agreement.